

European Shipping Industry Stakeholders Forum, Varna 2018



“UNITED WE STAND STRONG”

European Shipping Industry Stakeholders Forum, Varna, Bulgaria 2018
Stakeholder's viewpoint/state point re European Maritime Transport Policy until 2020
Stakeholder's dialogue on the next European Maritime Transport Strategy 2019-2028



**MORE DECARBONISATION, MORE DIGITALISATION, MORE COMPETITIVENESS
MORE INTEGRATION OF MARITIME TRANSPORT IN THE LOGISTICS CHAIN, MORE REGIONAL CONNECTIVITY**

High Level-Director's Conference European Maritime Transport Strategy 2019-2028 Varna, Bulgaria, May 2018

The Right Course in the turbulent times - European Maritime Transport Strategy 19/28



3-5 of May 2018 Varna
Conference center



Organizer: Maritime Forum Bulgaria
European Short Sea Shipping Center Bulgaria

Information at www.shortsea.bg



Forward

Dear ladies and gentlemen,

The implementation of the "European Forum for Maritime Transport" within the framework of the First Bulgarian Presidency of the Council of the European Union, namely here in Varna is very important for the Ministry of Transport, Information Technology and Communications. The event coincides with the 112th anniversary of "Port Varna", which will be celebrated in the middle of May. Maritime transport, cargo handling and transport at sea is a strategic priority for the whole European community.

Strategic issues for the development of Europe's maritime transport will be discussed today. Maritime industry, transport and services are one of the most important sources of employment and income for the European economy. Here among us are representatives of companies and organizations that provide employment to more than 4 million Europeans. Over the next three days, the focus of the speeches will be the European Maritime Transport Strategy for the period 2019-2028 and proposals to reduce the impact of maritime transport on the environment. The broad discussion of these priorities is crucial not only for the sector but also for the Community as a whole. On the other hand, we expect to offer workable solutions to preserve the competitiveness of European maritime transport globally. Here is the place to discuss the priorities in the digitalization of the sector. The introduction of high technology at all levels is important both to ensure effective business process management and to enhance competitiveness. The good integration of maritime transport into logistics chains is at the root of regional connectivity.

Ladies and gentlemen,

It is well known that 90% of Europe's external borders are seas.

Forming strategic priorities for maritime transport is a process that requires economic and political insight.

That is why I am taking the opportunity to invite you to continue the debates at the forthcoming annual European Maritime Day and Blue Growth European Maritime Day which will take place from 31 May to 1 June 2018 in Burgas.

I wish fruitful work and successful discussions!

Ivailo Moskovski

Minister for Transport,

Information technology and communications

Bulgaria

European Shipping Industry Stakeholders Forum, Varna 2018

With partnership of:



DG MOVE **DG MARE** **DG CLIMA**



Under the patronage of **Mr. Ivaylo Moskovski**, Minister of Transport

With kind support and assistance of:

Mr. Ivan Portnih, Mayor of Varna

Mr. Dimitar Nikolov, Mayor of Burgas

Flotilla Admiral Boyan Mednikarov, Commandant-Rector Naval Academy, Bulgaria
Capt. Zhivko Petrov, Executive Director & **Mr. Petar Kirov**, Secretary General EA MA
Capt. Alexandar Kalchev, Chairman of Bulgarian Ship Owners Association
Capt. Nikola Hristov, Chairman of Bulgarian Association of Ship Brokers and Agents
Capt. Georgi Genchev, Rector's Assistant on Maritime Affairs, Technical University, Varna
Capt. Ivan Conev, Chairman of Bulgarian Shipmasters Association
Mr. Angel Safev, Chairman of Bulgarian Association for Forwarding, Transport and Logistics

Special Events/Workshops/Round Tables:

- ✓ European Short Sea Shipping - Sea/Maritime Regions Development/Strategies; Annual ESN Meeting
- ✓ EU Shipping Financing Tools - EIB's Green Shipping Programmes; Europa Ship Plan; BG Ship Plan
- ✓ Bulgarian Maritime Transport Strategy 2019-2028. Stakeholder's WG viewpoint/state point;
Black Sea Countries: Maritime Transport Strategies of Romania, Ukraine, Georgia, Turkey, Russia
- ✓ Digitalization of the shipping, ports and maritime logistics operations. Port/Cargo Community Systems
- ✓ Motorways of the Sea DIP - A strategic document for the next EU Maritime Transport Strategy
Black Sea/East Med MoS Routes. For modern Ferry MoS services and Ferry Boats network
- ✓ European Maritime Security Strategy - Regional aspects Black Sea. EC MSS Maritime surveillance.

With kind support and assistance of European professional organizations:



European Shipping Industry Stakeholders Forum, Varna 2018

Final Program. Themes. Topics.

2nd of May 12.00-20.00 Arrival Varna Airport. Transfers. Accommodation in Hotel Chernomorec.

3rd of May 8.30-9.30 Hotel Chernomorec Varna. Registration. Welcome Coffee / Tea.

09.30-10.00 Opening of European Shipping Forum. Welcome address,

Mr. Ivaylo Moskovski, Minister and Mr. Ivan Portnih, Mayor of Varna Municipality

Plenary Sessions of the European Maritime Transport Conference Varna 2018

Priorities of the Maritime Transport Policy until 2020: Decarbonization, Digitalisation, Competitiveness

10.10-10.30 Opening speech Mr. Sandro Santamato, DG MOVE Head D1 Maritime Transport & Logistics



Session 1 Themes /Topics: EU Maritime Transport Policy & Strategy

10.30-11.30 Conference Room 3. Competitiveness of European Shipping

Chairmen of the Session: *Mr. Thomas Rehder, Member of ECSA Board of Directors from Germany*

Competitiveness of the European shipping; EU priorities and policies; EU Maritime transport acquis; ECSA Setting sail for 2017 - 16 policy proposals + 1 checklist for better regulation on short sea and deep sea shipping; Global /Regional Competitiveness; European Sustainable Shipping Forum recommendations; European Community Ship Owners Association State point / Monitor Deloitte competitiveness factors: Taxation and other fiscal incentives; Regulatory, economic and political factors; Availability of professional services; Skills; Flag attractiveness; Ease of doing business; Legal framework for vessel exploitation and State aids for maritime transport; EU and National measures and actions re national taxation regimes and schemes; State Aids for maritime & port operators; Recommendations of European Sustainable Shipping Forum subgroup competitiveness.



Session 2 Themes/Topics: EU Maritime Transport Policy & Strategy

11.30-12.30 Conference Room 3. Decarbonization. Green Shipping Financing

Chairmen of the Session: *Mr. Nikola Hristov, Chairman of Bulgarian Ship Broker and Agent Association*

EU Low carbon shipping strategy; EU Regulations for reduction of the CO2 from shipping; IMO strategy re GHG emissions 2018-seven steps to shipping decarbonisation; EU MRV Regulation; European Maritime Space with control of the emissions: Emission Control Areas /ECAs /Med, Black sea; European Sustainable Shipping Forum recommendations; Classification organizations input; Zero Emissions Coal; Zero Vision Tool/Collaboration platform; After SOx /NOx - Emission trading scheme/Maritime climate fund; The European Investment Bank mechanisms for financing of shipping industry; EIB's Green Shipping Financing Tools /SFT concept; Green Shipping Guarantee Programme; EFSI/ESI/GSFT Financing opportunities More Europe in shipping industry in the Black Sea; Europa Ship Plan/Greece; Bulgaria Ship Plan 2020; Green Short Sea Shipping Programmes; New Ship Funding; Financing for vessels - Best practices/Pilot projects

10.30-12.00 Conference Room 2. Press-Conference

12.30 Family photo

12.30-14.00 Lunch Buffet Lobby Hotel Chernomorec

European Shipping Industry Stakeholders Forum, Varna 2018



Session 3 Themes/Topics: EU Maritime Transport Policy & Strategy

14.00-15.30 Conference Room 3. Digitalisation of Ship, Shipping and Ports

Chairmen of the Session: *Mr. Petar Kirov, Chief Secretary EA Maritime Administration*

New Developments on Maritime Regulations and Guidelines/Directives re digital maritime transport; EU FAL amendment; EU Project on development of a prototype maritime single window; ESSF/DTLF. European Maritime Space without Barriers: Blue Belt - Single Transport Area for shipping; e-Manifest project; National Maritime Single Windows; Establishing an EU harmonised reporting interface or interfaces; European Maritime Single Window Pilot Project; Towards European Maritime Single Window environment; 'Once-Only' Principle/ Reporting "only once"; TOOP Project; Online ship; e-Certificates/Maritime ; EU e-Navigation-Sea Traffic Management; STM Validation Project; Maritime Cyber Security Ships/Shipping/Ports EU Maritime Security Strategy; European Coastguard Functions; CISE concept for exchanging data.

15.30-16.00 Coffee Break



Session 4 Themes/Topics: EU Maritime Transport Policy & Strategy

16.00-17.30 Conference Room 3. Motorways of the Sea D I P 2018, Maritime and Port Logistics

Chairmen of the Session: *Mr. Alexio Picco, Business Development and Funding Director Circle Srl*

Integration of maritime transport (short sea and deep sea shipping) in the logistic chain-external dimension; EU Core corridors maritime logistics -connecting with third countries; Maritime logistics single window; Digital Transport and Logistics Forum recommendations; Smart Freight Maritime Corridors/MoS; Integration of short sea shipping (MoS) in the regional (accent Black Sea and East Med) logistics chain; MoS-Maritime dimension of the core multimodal corridors; Creation of a network of multimodal transport corridors - maritime dimension to third countries; Bulgaria-Greece Multimodal corridor Maritime dimension; Black Sea and East Med MoS links/new development; OBOR EU-China (16 + 1); New Silk Sea Routes; Trans-Caspian International Transport Route (via Black Sea); Maritime Logistics - Unit 45/intermodal unit; On new concept for Ferry/RoRo lines in the Black Sea; Russian Federation proposal for new Ferry network; New Ro-Ro Ships concept/multifunctional Ferries; For better Feeder services in Black Sea / East Med;

17.00 Visit in Naval Academy Bulgaria /by request of Bulgarian Maritime Administration/

14.00-18.00 Conference Room 1. European Short Sea Network. Annual Meeting 2018.

17.30-17.45 Concluding remarks Mr. Peter Kirov, Secretary General, Bulgarian Maritime Administration

19.30 Welcome Cocktail , Restaurant Morsko Kazino, Primorski Park



European Short Sea Network Annual Meeting May 2018, Varna, Bulgaria

3rd of May 14.00-18.00
DRAFT AGENDA

- Future of the SPCs. View point of DG MOVE Directorate D /D1 Maritime Transport and Logistics. SPCs actions in the new situation;
- Varna Declaration on Strengthening Short Sea Shipping Centers- Letters to TRAN Committee, Commissioner BULC, Maritime Directors, e t c.;
- Taking decisions and adopting an opinion- ESN / SPCs State Point- Memorandum on European Maritime Transport Strategy 2019-2028 and new role of European Short Sea Shipping Centers;
- Discussion and adoption of state point on inclusion of SSS to neighboring countries as a major component of the next European Maritime Transport Strategy 2019-2028;
- Setting up Regional cooperation trough SPCs Regional Committees as Short Sea Shipping Clusters- Baltic, Atlantic, West/EastMed, Black Sea (1) as Short Sea Shipping Clusters or (2) as Regional SSS / M o S Development Centers;
- ESN/SPCs State point on ECA Impact: Disproportions in the development of Short Sea Shipping in European Sea Regions–Baltic/North Sea, Atlantic, Med, Black Sea;
- New membership in ESN of organizations similar to SPCs from Belgium, France, Netherlands. New members of the ESN: New SPCs from Ukraine, Georgia, e t c.;
- Nomination of the next Chairman of European Shipping Network for June-December 2018.





BLACK SEA ASSOCIATION OF MARITIME INSTITUTIONS

8th General Meeting

03th - 04th May, 2018

Hotel Cherno More – Varna, Bulgaria

DRAFT AGENDA

May 02/03th – Arrival of the Guests

May 04th – BSAMI 8th Annual General Meeting

Place: Hotel Cherno More – Varna, Bulgaria, Conference room No2

Time: 09:30 – 12:30 hrs

09:30 - 11:00hrs Welcome and Opening Speech: Prof. D. Sc. Bojan Mednikarov, Rector of Nikola Vaptsarov Naval Academy (NVNA)

Report of the Past Activities: Prof.Dr. Oğuz Salim Soğut, Dean, ITU Maritime Faculty

Acceptation of the BSAMI 7th Annual General Meeting Minutes, ITU Maritime Faculty

Financial Report: Constanta Maritime University

Progress of Working Groups.

- a. Research Working Group
- b. STCW, Maritime Education and Training, and Legal Working Group
- c. Information and Communication Technology (ICT) and Networking Working Group

New priorities related to the new global paradigm.

Promotion of Cooperation activities and Joint Project.

- a. EMSN/STM Project
- b. ECGF Academy Network+Picasso project
- c. IPCSA Academy

Proposals as for future BSAMI Activities.

11:00 – 11:30 hrs Coffee break.

11:30 – 12:30 Election of new Chairperson, Senior Vice Chairperson and Vice Chairpersons.

Assignment of the standing working groups to each Vice Chairperson.

Election of a local secretariat nominated by the new Chairperson.

Plan of work for next year. BSAMI Road map.

New members proposals.

Closing of the meeting.

14:00 -16:00 hrs

NVNA Campus Visit

European Shipping Industry Stakeholders Forum 2018

Special Events - Workshops - Round Tables

May 4th, Conference Center Hotel Chernomore. Conference Rooms 1, 2, 3.



European Shipping Forum Varna 2018

European Shipping Industry Stakeholders High Level-Directors' Conference 3-5 May

Round Table

Stakeholder's dialogue on EU Green Shipping and Ports Financing

EU Green Shipping Financing Tools; EIB Green Shipping Programme Loan; EIB Green Shipping Guarantee programme; EFSI/ESI/CEF2 Financing opportunities; Europe Ship Plan; BG Ship Plan 2020
Leadings: Input of Mr. Mark Clintworth, EIB Lead Shipping Advisor, Mr. Wojciech Sopinski, Advisor to European Coordinator for M o S, Mr. Morten Jensen, INEA, Head of Unit C1 M o S Projects
Date: May 4th 9.00-12.30, Venue: Conference Center Hotel Chernomore, Room 1
Organizer: European Short Sea Shipping Centre Bulgaria, Contact: shippingforum@shortsea.bg
Co-Organizer-Partner: European Investment Bank and European Commission/DG MOVE/INEA



European Shipping Forum Varna 2018

European Shipping Industry Stakeholders High Level-Directors' Conference 3-5 May

Round Table

Stakeholder's dialogue on Digitalization of the shipping & port operations

E-Documents & systems MSW, NSW, EMSWE, PCS; Update R F Directive; e-Manifest; Cargo CS; e-Freight; Physical Internet; Block Chain Technology Systems
Leadings: Mr. Richard Morton, Secretary General, IPCSA
Input of Mr. Hans Rook, IPCSA Chairman, Mr. Richard Morton, Secretary General; Mr. Lazaros Aichmalotidis, EMSA Head of Unit; Mr. Magnus Sundström, STM Project Manager;
Date: May 4th 9.00-12.30, Venue: Conference Center Hotel Chernomore, Room 3
Organizer: European Short Sea Shipping Centre Bulgaria Contact: shippingforum@shortsea.bg
Co-Organizer-Partner : International Port Community Systems Association
Contact: Mr. Richard Morton, Secretary General, IPCSA
E-mail: richard.morton@ipcsa.international



European Shipping Forum Varna 2018

European Shipping Industry Stakeholders High Level-Directors' Conference 3-5 May

Round Table

BSAMI Annual Meeting 2018

BSAMI/Black Sea Association of Maritime Institutions. Annual Meeting re Maritime Education & Training;
On Focus: European Maritime Transport Strategy 2019-2028; Maritime Education and Training-main part of European Maritime Transport Strategy 19/28 BSAMI State Point/Memorandum
Leadings: Input of Flotilla Admiral Boyan Mednikarov, Rector Naval Academy Bulgaria, Prof. Oral Erdogan, Rector Piri Reis University, Prof. Dr. Oğuz Salim Soğut, Dean, ITU Maritime, Turkey
Date: May 4th 9.00-12.30 Venue: Conference Center Hotel Chernomore, Room 2
Organizer European Short Sea Shipping Centre Bulgaria Contact: shippingforum@shortsea.bg
Co-Organizer-Partner: Naval Academy of Bulgaria, Member of the BSAMI
Contact: n.dimitrov@nvna.eu



European Shipping Forum Varna 2018

European Shipping Industry Stakeholders High Level-Directors' Conference 3-5 May

Round Table

Stakeholder's dialogue on EU-BG Maritime Security Strategy

EU Maritime Security Strategy-Regional Black sea aspects; ECMSS Principles & Action Plan; EMSA,s Coast Guard Functions; Cyber Security. EMSA Maritime Safety & Security in the Black/Caspian Sea; ECGF Academy/Training Network. CISE concept for exchanging data.

Leadings: Capt. Nedko Dimitrov, Naval Academy

Mr. Isto Mattila, Director R&D, High Level Expert on EU Maritime Security Strategy,

Mr. Sandro Nuccio, Policy Officer Maritime Safety, Mr. Jose Manuel Perez, Picasso Project Leader

Rear Admiral Mitko Petev, Flotilla Admiral Boyan Mednikarov, Rector Naval Academy

Date: May 4th 14.00-17.30 Venue: Conference Center Hotel Chernomorec, Room 2

Organizer European Short Sea Shipping Centre Bulgaria Contact: shippingforum@shortsea.bg

Co-Organizer-Partner: National Maritime Security Council of Bulgaria and Naval Academy

Contact: n.dimitrov@nvna.eu



European Shipping Forum Varna 2018

European Shipping Industry Stakeholders High Level-Directors' Conference 3-5 May

Round Table

Stakeholder's dialogue on Bulgarian Maritime Transport Strategy 19/28

Stakeholder's (WG Bulgaria) State point about Maritime Transport Strategy of Bulgaria 2019-2028

Leadings:Mr. Peter Kirov, Secretary General, Bulgarian Maritime Administration

Input of Capt.Alexander Kalchev-Chairman BAS, Capt.Nikola Hristov-Chairman BASBA,

Capt. Ivan Conev - Chairman of BSA, Flotilla Admiral Boyan Mednikarov -Rector Naval Academy,

Capt. Georgi Genchev-Rector's Assistant on Maritime Affairs, Mr. Angel Safev - Chairman of NSBS;

Date: May 4th 14.00-17.30, Venue: Conference Center Hotel Chernomorec, Room 1

Organizer: European Short Sea Shipping Centre Bulgaria Contact: shippingforum@shortsea.bg

Co-Organizer-Partner: BG Maritime Administration and Professional Maritime Associations



European Shipping Forum Varna 2018

European Shipping Industry Stakeholders High Level-Directors' Conference 3-5 May

Round Table

Stakeholder's dialogue on European Motorways of the Sea, DIP 2018

European Motorways of the Sea - Detailed Implementation Plan - A strategic document for next EU Maritime Transport Strategy; Maritime dimension of the BG-GR Multimodal corridor;

EU M o S - BSEC M o S Working Group; European Regional Task Forces re MoS Black Sea

Leadings: Mr.Alexio Picco, Business Development Director&Funder Circle Srl.

Date: May 4th 14.00-17.30, Venue: Conference Center Hotel Chernomorec, Room 3

Organizer: European Short Sea Shipping Centre Bulgaria Contact: : shippingforum@shortsea.bg

Co Organizer-Partner:Circle Srl. Contact:Mr.Alexio Picco, Business Development Director&Funder

E mail: picco@circle.eu

15.30-16.00 May 4th 2018 Coffee Break for all Round tables

17.30-18.00 Closing Declaration

18.30-20.00 Walking Dinner

May 5th 2018 Post-Forum Tour 9.00-14.00 Visit in Evksinograd Palace, Varna.

Please Note: In this program it is possible to make corrections and additions.

From “Digitally-enabled” to “Digital-first” and “Digital-only”, we deliver customised logistics solutions to match your needs.





City of Burgas. The Modern and Core City-Port

Cruises



Contact: Mr. Dian Dimov, Executive Director
1, Prince Al. Battenberg Str. 8000 Burgas
www.port-burgas.com

Containers



Contact: Mr. Nikola Kosev, Operations Manager
1, Prince Al. Battenberg Str. 8000 Burgas
www.actburgas.bg

General & Bulk Cargos



Contact: Mr. Boris Balev, Executive Director
1, Prince Al. Battenberg Str. 8000 Burgas
www.navbul-portburgas.com

Ferryboats



Contact: Mr. Ognyan Raychev, Managing Director
3, Industrialna Str., 8000 Burgas
www.pbm.bg; www.PortBulgariaWest.com





**112 Years
Port of Varna
1906-2018**