

Your Bulgarian Intermodal Partners

*Transport logistics is our business
We are open for partnership, cooperation and joint activities in
freight transport logistics at Balkans & Black sea region*

Bulgarian River Shipping is established in 1935. Presently the biggest Bulgarian river Owners, maintaining 23 pushers, 3 self-propelled convoys and 110 covered, open-top and tank-barges with total capacity 200 000 tones. Specialized in transport along the Danube river (from the Black sea up to Kelhaim - Germany) in following spheres: Transportation of bulk and general cargoes; Transportation of fuels and liquid non-hazardous goods; Transportation of oversized parcels and heavy lifts; Regular container shipments; Regular Ferry-boat lines; Ro-Ro line; Agency services in all BG ports , rented to Bulgarian and foreign vessels; Port services in port of Vidin (BG); Forwarding and chartering of river and sea vessels; Multimodal transports: river - railway - sea; Short-distance passenger cruises along the Bulgarian part of the Danube.



Dragomir Kochanov, ED

Navigation Maritime Bulgare, Ferry Division offers to the customers safe international transport and together with the ukrainian partner SC"Ukrferry" operate regular ferry lines in the Black sea. Railferry service is a big transport complex that consists of 5 rail ferries, the biggest in Europe (each with total cargo capacity of 108 railwagons/railtanks with 1520 mm rail gauge or 920 cars or 100 motor trucks up to 16m of length), onshore berth terminals in the ports of Varna, Ilychevsk, Poti, Batumi and Kerh, accumulating rail stations and workshop for replacing railwagons' boogies (from 1520 mm gauge railway of CIS countries to 1435 mm European standard gauge) at Varna ferry terminal. There are accumulating areas for RO-RO cargoes. All types of cargoes in railway wagons, trucks and containers are accepted for transportation, and also transportation of passengers, deck cargo and cars. Dangerous cargoes are accepted for transportation as well. Main advantages of ferry services: Possibility of transportation of cargoes without any transshipment that guarantees high safety and speed of delivery in comparison with traditional shipments; Flexible tariff policy, based on the progressive discount system which takes into consideration the distance of transportation, type of cargo and volumes of transportation; Possibility of "door to door" transportation to and from Bulgaria, Ukraine, Belarus, Kazakhstan, Uzbekistan, Georgia, Armenia, Azerbaijan, Iran, Afganistan, Turkey, Greece and Macedonia, using railway, maritime and auto transport.

Rousse Free Zone is established in 1988 as one of the most important centre for export and import in Bulgaria. Rousse Free Zone is a joint stock company - a 100 % state owned, of NC Industrial Zones. Rousse Free Zone is the biggest and most developed Free Zone in Bulgaria. The total area of Rousse Free Zone is 370 235 sq.m. with an opportunity for growth to 1 200 deca. On the territory of Rousse Free Zone are situated 29 industrial buildings with a total build-up area of 30 000 sq.m., open storage areas of 20 000 sq.m., parking lots, a trans-shipment railroad station, a depot for light-oil petroleum products, a gas station and an administrative building. The infrastructure of Rousse Free Zone includes: own road and railway approaches; railway loading/unloading station with four tracks and capacity of handling cargo and containers up to 32 tons; railway ramp facility; depot for light-oil petroleum products with a capacity of 40,000 m3; port for public transport of regional significance, equipped for bunkering and mooring of river vessels; 60-ton autoscale capable of control measuring of the axle load; petrol station.



V. Andreev, D. Nedyalkov, Minister T. Traykov

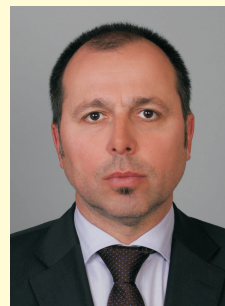
Advantages of Rousse Free Zone- Excellent location. Well developed infrastructure. Concentration of production, warehouse and office premises. Modern equipment and facilities. Customs point, servicing loads passing through the territory of Rousse Free Zone. Highly specialized professionals, assisting in the preparation of customs documents. Opportunities for storing of non-community goods for unlimited period of time without insuring and paying the customs duties. Competitive prices for storing of community goods. Investment: At a present Rousse Free Zone builds an intermodal terminal, which would close the full cycle of offered services.

World Transport Overseas is one of the fastest growing freight forwarding companies in Eastern Europe with subsidiaries in Bulgaria, Serbia, Slovenia and Croatia. Drawing on 10 years of experience and a staff of seasoned logisticians, the company provides innovative and technologically advanced solutions for even the most difficult logistical challenges. For the offered services and innovations, World Transport Overseas was awarded with Golden medal and Diploma from International Fair - Bulgaria, 2009. The company is one of the leaders in LCL and FCL business in the region. Main strategic goal of World Transport Overseas is further development of our activities in Central Europe, increasing the service quality and closer contact with the customers in that region. Our main activities are: 1. Container transport-LCL transport - Far East, Middle East, Australia, Africa, South America via Koper, Rijeka and Varna ports to all countries in Eastern and Central Europe. More than 10 direct services. -FCL transport - to/from all main ports in the world; 2. Airfreight transport:Weekly consolidations from HK to main Airports in Europe; 3. Inland transport within Europe 4. Customs brokerage 5. Port operations 6. Cargo insurance In reference to above the company is looking for reliable partners in Central Europe to represent our services in the respective country and offer them to the local freight forwarders and direct customers.



Nikolay Nikolov, MD

Ecologistics, Sofia-Yana Terminal is the first specialized private intermodal terminal in Bulgaria with depot storage capacity and additional services offered. It is operated by Ecologistics Ltd., a subsidiary of one of the largest recycling companies in Bulgaria. The Terminal is located in the capital of Bulgaria, Sofia, at the edge of the greater metropolitan area yet outside of the city itself. The Terminal is 60 000 sq.km large, with a container yard of 20 000 sq.m. providing storage capacity for 1000 TEUs and an estimated 30 000 TEUs of annual container turnover. It has five railways siding tracks roughly 250m. each, one being 450m. and another - 500m. after future extension. That allows for two block trains to be processed simultaneously. long Ro-La frontal-siding for rolling stock on rail, vehicle logistics and accompanied trailers. Besides the Yana location the mother company controls an industrial area of 180 000sq.m. with 14km. of private tracks and another three private freight railway stations with 13 sidings and 4km. of tracks inside. The location is perfect for developing a freight village with adjacent logistics and small production services. The Terminal of course offers the core business of any container yard - loading and unloading of any intermodal equipment - containers and swap-bodies, storage of empties, stripping and stuffing, local delivery and container trucking, handling also all the complex Eastern European rail documentation, rolling stock in-and-out statements and CIM bills. Our Terminal is completely private, with a simple management structure and a small flexible team. The Terminal Operator, Ecologistics Ltd., is simply a non-asset based in-house management team subsidiary, operating the infrastructure and equipment of the mother company. Our long-term aim is to position Sofia-Yana as a hub for containerized traffic from Western Europe to Central Asia and the Caspian via connecting the Western Rail Services to the Black Sea short sea shipping regular lines with just one container transshipment at our location.



Lyubomir Syarov, CEO

Bulgarian Intermodal Alliance



**Shortsea Operator, Inland Shipping Operator, Intermodal Operator
Rail Freight Operator, Industrial Logistics Operator, Intermodal Terminal Operator**

NAVIGATION MARITIME BULGARE
1, Primorski Blvd.,
9000 Varna, Bulgaria
Ferry Division
Tel.: +359 52 683 667, 683 242
E-mail: ferry@navbul.com
www.navbul.com

BULGARIAN RIVER SHIPPING
2, Otetz Paissii sq.,
Russe 7000, Bulgaria
Tel.: + 359 82 822133, 822151
Fax: + 359 82 822130, 822137
E-mail : main@brp.bg
www.brp.bg

BDZ, BDZ CARGO
3 Ivan Vazov Street
Sofia, 1080
Tel.:+ 359 2 981 11 10, + 359 2 932 41 90
Fax:+ 359 2 8907188
E-mail: bdz@bdz.bg
www.bdz.bg

WORLD TRANSPORT OVERSEAS
52G, Borovo str.,
1680 Sofia, Bulgaria
Tel.: +359 2 9581531, 8599071
Tel./Fax: +359 2 8581940
E-mail: office@wto.bg, sales@wto.bg
www.wto.bg

ECOLOGISTICS
1A Sv.G.Pobedonosets Str.,
1849 Kremikovtsi, Sofia,
Tel.: + 359 2 495 17 61,
Fax: + 359 2 495 17 63,
E-mail: info@ecologistics.bg
www.ecologistics.bg

ROUSSE FREE ZONE
71 Tutrakan Blvd., P.O Box 107,
7003 Ruse, Bulgaria
Tel.:+359 82 880 800, 831-111
Fax:+359 82 831 112
E-mail: manager@freezone-rousse.bg
www.freezone-rousse.bg

for
Green Freight Transport Logistics



**SHORTSEA AND INLAND SHIPPING
INTERMODAL PROMOTION CENTRE**
9000 Varna, Bulgaria, P.O. Box 2,
Tel./Fax: +359 52 60 10 11
E-mail: office@shortsea.bg
www.shortsea.bg

BULGARIA Intermodal



*National
Freight Transport Logistics Chains
Alliance*

Your Bulgarian Intermodal Partners

Bulgarian River Shipping, World Transport Overseas, Rousse Free Zone,
Navigation Maritime Bulgare-Ferry Division, Ecologistics-Sofia Yana Terminal



Hall B3, Stand 434



10 - 13 May 2011
New Munich Trade Fair Centre

**transport
logistic**



*Prospect concept, design and organizing Shortsea and Inland Shipping - Intermodal Promotion Centre
www.shortsea.bg*



Aleksandar Tsvetkov
Minister



Kamen Kichev
Deputy Minister

Foreword

In the process of globalization, the economic competitiveness and sustainability of the transport enterprises depend on companies' ability to adapt to innovations and the new market demands. Building sustainable transport system, integrated with that of the European Community and meeting the economic, social and environmental needs of the society is a primary objective of the Bulgarian transport policy.

In order to achieve this objective the logistics has a key role with its complex nature and its impact on the overall optimization of transport flows. Nowadays the development and implementation of efficient logistics chains is not only a market requirement, but also a factor that generates significant value added to the transport operations.

Freight transport logistics, as a field of activities, is a priority in the efforts of the Ministry of Transport, Information Technology and Communications (MTITC) for development of the transport sector. The role of the MTITC is related to the creating a favourable environment for the effective functioning of the logistic systems. The quality of the infrastructure is a major factor in this process. The construction of modern transport infrastructure as a basis for the development of logistics services, including setting up of a network of logistics centres, consistent with the direction of the main road and rail routes and the existing and forecasted freight flows is laid down in a series of strategic documents elaborated by MTITC in the recent years. Our efforts are directed at creating optimal conditions for the parallel development of both transport infrastructure along the priority Trans-European directions, and the necessary intermodal terminals, which could grow into freight villages. The terminals for organizing and servicing of the freight traffic are a major part of the intermodal transport chains. Since their construction and operation increases the value of the transport services, all factors relevant to the size and location of sites and infrastructure should be carefully considered in order to select the most effective projects solution.

At this stage, the recommendations concerning the scope of the intermodal network in Bulgaria are related to the construction of the main nodes in Sofia, Varna, Burgas and Ruse and secondary, supplementing the main network, in Plovdiv, Lom, Gorna Oryahovitsa. The project for construction of an intermodal terminal for combined transport at Dragoman station was completed recently. The terminal will provide Ro-La services through the Republic of Bulgaria and loading/unloading of trucks to/from block trains will be carried out on its territory.

Recognizing that the logistics' importance will continuously increase due to globalization processes in Europe and worldwide, MTITC welcomes any initiative in this field. At this stage it is important to note that the intermodal transport is a priority in our work and there is a strong will for the implementation of focused state policy for its development. We consider that searching of new ways and schemes for creation of favourable conditions for the development of both the logistics and the transport sector as a whole, is a common task of the MTITC and the Bulgarian industrial and transport business.

We wish you successful meetings

Let,s make together SEE better place for transport logistics development

Aleksandar Tsvetkov,
Minister

Kamen Kichev,
Deputy-Minister for the coordination
and the development of the transport



Rail Freight Directions European, regional and national

Facts

National Freight corridor ERTMIS: Sofia - Burgas
EU Freight oriented corridor: Vidin - Thessaloniki
Regional rail directions with business potential
Sofia - Bucharest; Sofia - Thessaloniki; Sofia - Istanbul
Sofia - Belgrade - Zagreb - Ljubljana - NA Ports - Italy
Intercontinental:
Sofia - Burgas / Varna - Central & Middle Asia
via Traceca and via Trans - Siberian railway to China

Intermodal Terminals and Freight Villages

Facts

Company Railways Terminals-more 20
BDZ Cargo, DB Schenker, M&M, Transexpress, etc.
Acting a Intermodal Terminal-Sofia Yana Terminal
NC Railway Infrastructure Intermodal Terminals -
six planned:
Lom, Ruse, Plovdiv, G. Oryahovitsa, Varna and Burgas
Main:Sofia-Podue-3stages-110da,2+90da,3-580daFV
Specialized Ro La terminals in Dragoman - Svilengrad
Freight Villages - planned in Sofia -Yana, Sofia-Podue-
and in Burgas - Dry Logiport / Logistics cluster

Sea & Inland Port Terminals

Facts

Inland Ports Terminals-Multi modal centres 3R /
rail+road+river: More of 50 berths in ports Silistra,
Ruse, Svishtov, Lom, Vidin - terminals for general and
bulk cargoes: metals, coals, chemicals, heavy cargo ...
Planned: multifunctional (containers&RoRo) terminal in
Port of Lom; Tri modal port terminal in Free Zone Ruse
and intermodal in Ruse Port
Sea Port Terminals-Varna and Burgas ports are with
more of 100berths - port terminals for general & bulk
cargoes, chemicals & petrochemicals, ferry RoRo,
containers, encl. reefers, cold store in Burgas port;
Planned: new container terminals in Varna and Burgas,
Ferry RoPax & cruise terminal in Burgas /Super Burgas

Industrial & Logistics zones Industrial zones with logistics functions

Facts

in Vidin, Ruse, Varna, Burgas, Sofia
Main: Sofia - Bozhurishte with 2000da + logistics park
and intermodal terminal
Logistics cluster Sofia - more that 500da
Sofia Airport, Sofia CoMAT, Sofia East
Logistics park Varna, Logistics park Ruse,
Logistics centres /parks around Plovdiv more 500da
Logistics cluster Burgas (4/four in 1/one)

Bulgarian River Shipping activities:

Regular container shipments:

Constanta - Belgrade - Constanta;
Regular Ferry-boat lines: Vidin - Kalafat
and Nikopol - T. Magurele;
Ro-Ro line: Pasau - Vidin - Pasau;
Multimodal transports: river - railway - sea
Vidin - Sofia - Thessaloniki,
Vidin - Sofia - Burgas

Navybulgar Ferry Division main activities:

Black Sea Regular Ferry Services:

Varna - Poti - Varna - New,
Ilychevsk - Batumi - Ilychevsk,
Ilychevsk - Derince -varna - Ilychevsk,
Kerch - Poti - Kerch

Black Sea Ferry Boat Network:

Varna - Ilychevsk - Poti / Batumi
Is The Part Of Transport Corridor Europe -
Caucasus - Asia (TRACECA).

World Transport Overseas main activities:

Container transport-LCL transport - Far East,
Middle East, Australia, Africa, South America
via Varna, Koper and Rijeka ports to all
countries in Eastern and Central Europe.
More than 10 direct services.

FCL transport - to/from all main world ports;
Airfreight transport: Weekly consolidations
from HK to main Airports in Europe;
Inland transport within Europe;

Ecologistics Yana Terminal main activities:

Intermodal Services: Loading/unloading of
containers from/to train on/from truck/ground,
20', 40', 45', tank, flat rack
Depot/container storage activities empty-empty.
Stuffing of containers, LCL assistance, CFS
Local container trucking upon request
Container repair and washing Intermodal
equipment rent and lease.

Additional Terminal Services

Rousse Free Zone main activities:

Warehousing and storage of goods.
Trans-shipment operations.

Services: Preparation of transport and customs
documents. Representation to the Customs.
Assistance in issuing and reissuing of
certificates of origin of goods. 24-hour control.
Rent: Rousse Free Zone offers for rent different
types of warehouses, production and industrial
buildings, suited for the needs of its clients.



Rail ports
Sofia, Varna, Burgas
Plovdiv, G. Oryahotsa



Sea ports
Shortsea shipping
Motorway of the sea



Inland ports
Inland shipping
Sea-River shipping



Dry ports
Intermodal terminal
Acting and planned



Sofia Airport
Logistics Center



Freight villages
planned



YANA
Intermodal Terminal Operator



World Transport Overseas
Intermodal Operator



BULGARIAN RIVER SHIPPING
Inland Shipping & Port Operator



ISREKA
Shortsea Ferry/RoRo Operator



ROUSSE FREE ZONE
Freight Industrial Logistics Operator

ToGETheR®
SINCE 1957

An integrated multi-modal freight network

